



The In-House and Public Sector Panel Discussion 2019 Enhancing and Demonstrating Value – Sourcing and Managing Legal Services

Date	16 May 2019 (4 December 2019 GALWAY details to follow)
Time	2pm to 5pm
Venue	Presidents' Hall, Law Society of Ireland
Fee	€65
CPD Hours	3 Management & Professional Development (by Group Study)
Event Code	S1908

Aims and Objectives

The In-house and Public Sector Committee and Law Society Finuas Skillnet are pleased to host a panel discussion on getting and demonstrating value for money in legal services.

This discussion will address the challenges for in-house solicitors in trying to recognise, achieve and demonstrate value for money in legal services. The panel will also address the question from the perspective of the private practice lawyer running a legal services business. It will be of relevance to all in-house solicitors, whether in the private or public sector and whether acting as sole practitioner, head of the in-house legal function or a member of the legal function team. Synergies exist through the in-house sector and our private practice colleagues working closely together, in a positive and constructive way, to achieve value for money for the benefit of our mutual clients.

The discussion will be facilitated by a select panel of both public and private sector in-house solicitors, who will share personal observations and insights based on their career experiences. The panel will be joined by a number of experts who will provide insights from a technology, regulatory and marketing perspective. Smaller break-out discussion groups will follow, which will provide an ideal opportunity to learn and explore further the issues raised by the panel with your in-house colleagues.

Patrick Dorgan, President of the Law Society, will welcome delegates.

Chairperson:

Mark Cockerill, ServiceNow Ireland, Chairperson of the In-house and Public Sector Committee. Mark Cockerill, Chairman, In-house and Public Sector Committee. Mark Cockerill is Vice President, Legal (EMEA/APJ) and Head of Global Privacy for ServiceNow - one of the

world's largest Enterprise SaaS providers and recently Forbes 'Most Innovative Company'. Prior to this, Mark was Director of Legal Services at eir and Senior Legal Counsel at Telefónica Ireland. A graduate of Trinity College Dublin (LLM) and Nottingham Trent University (LLB), Mark has lectured in Company and Contract Law for nearly fifteen years, lectures on the Law Society's Diploma in In-House Practice and also represents the Law Society at the European Company Lawyers Association.

Speakers/panellists:

Helen Dooley, Group General Counsel, AIB. Helen is a solicitor with more than 25 years' experience, principally in financial services. Helen was appointed AIB Group General Counsel and a member of the executive management team in October 2012. Before joining AIB, Helen worked at EBS Building Society for 7 years, during which time she held a number of roles, including Head of Legal, Head of Regulatory Compliance and Group Company Secretary. Prior to joining EBS, Helen worked principally as a banking and restructuring lawyer in private practice in London, Hong Kong and Dublin. Helen is also a member of the Association of Compliance Officers of Ireland and a Chartered Director.

Pat Ambrose, Association of Corporate Counsel DLL Ireland DAC. Patrick Ambrose is Chief Legal Officer at DLL, a global asset finance company which is a part of the Rabobank Group. He is qualified to practice in Ireland, England and Wales and his experience includes banking, investment funds, capital markets, financial regulation, derivatives, corporate law and trade finance. He is the author of "The Law of Advertising in Ireland" and the e-book 'The Inside Job: Working as an In-House Lawyer', which promotes best practice in the role of in-house lawyer, and his articles on topical areas of law and regulation are widely published. His new e-book 'The Inside Track: From In-House Lawyer to Trusted Advisor' will be published in March 2019. Patrick is a member of the Law Society of Ireland's In-house and Public Sector Committee, and Ireland's country representative for the Association of Corporate Counsel Europe. He also lectures on the Law Society of Ireland's Diploma and Professional Practice courses on topics ranging from prudential regulation to consumer legislation.

David Rowe, Outsource. David is a Chartered Accountant with a primary degree in law and has extensive experience in all of the business aspects of the provision of legal services, through law firms and in-house capacity. He held the position of Finance Director for leading law firm Matheson Ormsby Prentice for 10 years, before leaving to set up Outsource in 2000. Since establishing Outsource, David has provided ongoing strategic, financial, and management advice to law firms and buyers of legal services in Ireland. David also advises In-house and Public Sector clients on how to manage relationships with external law firms and achieve best advise at the best cost through tendering and other methods.

Brendan Cooke, Cyril O'Neill, Legal Costs Accountants. Brendan Cooke was educated at St. Vincent's CBS, Glasnevin, Dublin and joined the late Cyril O'Neill, Legal Costs Accountant in 1967 in Clare Street, Dublin. In 1984 he became a partner with Declan O'Neill (now one of the Taxing Masters of the High Court) and remained a partner up until 2012 when he retired as a partner and took up the role of Consultant with the firm, a position he continues to hold to this day. He is a founding member of the Legal Costs Accountants Association, a founding member of the Institute of Legal Costs Accountants, a founding member of the Council of the ILCA and presently a Fellow of the ILCA. He has delivered papers and given talks on legal costs to solicitors' practices, the Law Society, the Dublin Solicitors Bar Association, Solicitors Bar Associations throughout the country, Insurance companies and semi-State Legal Departments. He has provided expert testimony on legal costs in the Circuit Court and the High Court and is a panel member of Legal Costs ADR Ireland. His area of expertise includes the preparation and taxation of bills of costs and the opposition on taxation of bills of costs in the High Court, Commercial Court, Court of Appeal and Supreme Court in relation to breach of contract, professional negligence, clinical negligence, constitutional and judicial review claims.

Emer Durkan, General Counsel Johnson Hana. Emer is a qualified solicitor having

trained and worked with A&L Goodbody Solicitors. In 2014, Emer was awarded the LCOI designation by the Association of Compliance Officers of Ireland in conjunction with the Institute of Banking. Emer worked in KBC Bank for over 5 years in both Consumer Protection and Data Protection and was Head of the Consumer Protection Team. Emer joined Johnson Hana, Ireland's first Legal Process Outsourcing company, in 2018.

Eamonn Kennedy, former Director of Legal Affairs, RTE.

*Law Society Finuas Skillnet members

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