

The Fundamentals of Commercial Contracts

Date	Module 1: 14 & 15 September Module 2: 28 & 29 September
Time	2.00pm to 6.00pm on two Fridays & 9.30am to 4.30pm on two Saturdays (Light lunch included on Saturday sessions)
Venue	Law Society of Ireland
Fee	€1,200 (includes an iPad) (Course includes an iPad & interactive eBook on Commercial Contracts)
Discounted Fee*	€1,100 (includes an iPad) (Course includes an iPad & interactive eBook on Commercial Contracts)
CPD Hours	20 Hours (including 3 Hours Management & Professional Development Skills) by Group Study
Seminar Code	F1802

Why is this Course for You?

Solicitors, Barristers, Contract Managers and Directors, In-house Counsel, Purchasing Personnel

This intensive introductory course is designed to provide participants with an understanding of what is required to successfully negotiate and draft commercial contracts. Lawyers are required to advise on and draft contracts for a wide variety of business arrangements. This course provides participants with an opportunity to develop the skill of effective contract drafting. Participants will also gain an insight into the key terms and considerations involved in typical commercial agreements.

This course is therefore relevant to solicitors, barristers, contract managers and purchasing personnel, both in the private and public sector.

Method of Delivery:

iPad and Interactive eBook accessed via iTunesU Course & Interactive Onsite Lectures and Workshops

This course will be delivered over a period of two half-days and two full-days. As well as independent learning, the course will incorporate the use of iPads in interactive lectures and workshops. The iPad is an invaluable educational tool which will provide you with quick and easy access to all course materials via iTunes U. Participants will also be provided with an interactive, multi-touch e-book on Commercial Contracts which will complement and support your learning.

Outcomes:**Improved Competitiveness & Reduced Risk Exposure**

The course is designed to equip participants with the necessary skills, knowledge and competencies to draft commercial agreements and to advise on the impact of various commercial arrangements on day-to-day business.

Course Content

- Contract Law Refresher/Update
- Negotiating contracts
- Understanding the anatomy of a contract
- Drafting a contract
- Ecommerce
- Agency and Distributions Agreements
- Franchising Agreements
- Outsourcing Agreements

Lecturers

Our lecturers are distinguished legal experts and provide legal services and advice to all sectors of industry both nationally and internationally. Their significant experience will be shared through the interactive manner in which all lectures and workshops will be delivered.

Numbers are strictly limited – Early Booking advised.

** Applicable to Law Society Finuas Skillnet members*