

## Law Society of Ireland, The President's Conference 2023

### Your future – building a successful legal profession, legal career & legal practice over the next decade

Date: Friday 12 May 2023 Time: 11.00am – 5.15pm

Venue: Mount Juliet Estate, Thomastown, Co. Kilkenny

**CPD Hours:** 1 Regulatory Matters and 4 Management & Professional Development Skills (by group study). Total 5 CPD hours fulfilling 'in person' CPD scheme requirement for 2023.

### Programme

<i>Time</i>	<i>Topic</i>	<i>Speakers</i>
11.00am	<b>President's welcome address and introduction to Council members</b>	Maura Derivan, President, Law Society of Ireland
11.15am	<b>Your career, your legal practice and the future of work for solicitors in Ireland</b> <ul style="list-style-type: none"> <li>➤ Opportunities and challenges for the profession and legal services market</li> <li>➤ Ireland's workforce development strategy: New opportunities for the legal profession.</li> <li>➤ Legal Practice Talent: Attracting and retaining solicitors, trainees and support staff. Identifying potential successors to your practice: <ul style="list-style-type: none"> <li>Rural practice</li> <li>City practice</li> </ul> </li> </ul>	Mark Garrett, Director General, Law Society of Ireland  Paul Healy, CEO, Skillnet Ireland  Sarah Kelly, Partner, Legal Recruitment, The Panel
12.00 midday	<b>Making your time and work pay</b> <ul style="list-style-type: none"> <li>➤ Multi-tasking and distractions – the</li> </ul>	

	<ul style="list-style-type: none"> <li>➤ cost to you</li> <li>➤ Prioritising work</li> <li>➤ Structuring your day to maximise income</li> </ul> <p><b>Saying NO and meaning it – YOU first</b></p> <ul style="list-style-type: none"> <li>➤ Managing client and work expectations</li> <li>➤ Achieving a work-life balance</li> </ul>	Antoinette Moriarty, Head, Law Society Psychological Services
12.30pm	<p><b>Making your time and work pay / Saying NO and meaning it – YOU first</b></p> <p><b>Break-out group discussions</b></p>	Moderated by Attracta O'Regan, Head, Law Society Skillnet & Professional Training
12.50pm	<p><b>Feedback from break-out group discussions</b></p>	Antoinette Moriarty & Attracta O'Regan
1.00pm	<p><b>Lunch, networking and meet your Council</b></p>	
2.00pm	<p><b>Take control – make technology work for you</b></p> <ul style="list-style-type: none"> <li>➤ Your practice, your career – what technology can do for you</li> <li>➤ Technology tools coming down the tracks, don't miss out</li> <li>➤ Best value technology for your practice</li> </ul>	Paula Fearon, McCann FitzGerald Solicitors
2.30pm	<p><b>Take control – make technology work for you</b></p> <p><b>Break-out group discussions</b></p>	Moderated by Attracta O'Regan, Head, Law Society Skillnet & Professional Training
2.50pm	<p><b>Feedback from break-out group discussions</b></p>	Paula Fearon & Attracta O'Regan
3.00pm	<p><b>Your practice viability, present and future options: expanding, merging, succession and retirement</b></p> <ul style="list-style-type: none"> <li>➤ Is my practice viable?</li> <li>➤ Expanding, buying and merging – tips and traps</li> <li>➤ Selling, succession and retirement, planning for the future starts NOW</li> <li>➤ Retirement and pre-retirement planning</li> </ul> <ul style="list-style-type: none"> <li>➤ Avoid losing money from your files</li> <li>➤ How to maximise your income from your practice</li> <li>➤ Make your practice work for you – NOT you working for your practice</li> </ul> <ul style="list-style-type: none"> <li>➤ Law Society Small Practice Support</li> </ul>	Mike O'Reilly, O'Reilly Business Services.

	Resources	Justin Purcell, Law Society Practice Support
3.50pm	<b>Refreshments break</b>	
4.05pm	<p><b>Your practice viability, present and future options: expanding, merging, succession and retirement</b></p> <p><b>Break-out group discussions</b></p>	Moderated by Justin Purcell, Law Society Practice Support.
4.35pm	<p><b>Your practice viability – present and future options: expanding, merging, succession and retirement. Regulation compliance – what you really need to know</b></p> <ul style="list-style-type: none"> <li>➤ Expanding and buying a practice, what regulations apply?</li> <li>➤ Succession, incapacity and closure, what regulations apply?</li> </ul>	Sorcha Hayes, Head, Practice Regulation, Law Society of Ireland
5.05pm	<b>Question &amp; answer session</b>	
5.15pm	<b>Presidents closing address</b>	Maura Derivan, President, Law Society of Ireland